Revision number: 3   Purchasing Agent: Mark Hellewell

Item: Products for the visually disabled

Vendor: 45800J   Humanware
                                       6245 King Road
                                       Loomis CA 95650-8801

Internet Homepage: http://www.humanware.com

Telephone: (800) 722-3393

Fax number: (916) 652-7296

Contact: Charles E. Wright

Email address: info@humanware.com

Price: See attached price list
Terms: Net 30
Effective dates: 05/01/99 through 04/30/2002
Days required for delivery: 30 Days
Price guarantee period: One Year
Minimum order: None
Min shipment without charges: None
Other conditions:

REVISION #3: PLEASE NOTE EXTENSION OF CONTRACT AND NEW CONTACT PERSON

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

REPORTS
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The contractor will submit quarterly reports to the State Purchasing Agent showing quantities and dollar volume of purchases by each State agency and political subdivision. These reports will be due 10 days after the calendar quarter.

BRAILLE PRODUCTS

Braille Window Display Terminals . . . . **PRICE** **ITEM #**
45 cell portable $5,695 BW45P
85 cell desktop 10,895 BW85D
Carrying case for 45 cell portable . . . . 75 BWCC
(Displays require Jaws for Windows or other Windows screenreader.)

ALVA Delphi Braille Display3 cell portable $5,795 DEL440MM
85 cell desktop 10,995 DEL480MM
(ALVA Braille Terminal (ABT) Series 3 models have been discontinued;
a limited quantity of these models will be available in 1999 on a "first-come" basis.)

Mountbatten Braillers
User Package $3,695 MBB02
(MBB translators, 128K memory, interface box, cables)

Education Package (all of the above, plus external keyboard) $3,725 MBB03

Professional Package $3,945 MBB04
(includes same as MBB03 plus a 9 pin, dot matrix printer)

Please specify: Battery power or AC/electric power. (Braille documentation included upon
request at time of order.)

Accessories and Upgrades
QEdit voice editor firmware module (must be installed by . . . . $350 MBEDITOR
HumanWare)
QTalk voice synthesizer with QEdit voice editor (must be . . . . $850 MBTXT
installed by HumanWare)
AlphaSmart, 80-key keyboard, LCD display . . . . $350 MBALPHA
Carrying case for Mountbatten Brailler . . . . 85 MBCC
Communications software and cable (for file transfer . . . . 75 MBCOM
between MBB and IBM PCs)
Cable, connects MBB to Braille-Speak or Macintosh . . . . 35 CABLE
Cable, multipurpose serial with din plug for direct connect to . . . . 50 MBCABLE
Braille Manual Replacement . . . . 100 MBBBM

Embossers
Paragon, desktop 40 cps, single-sided, 40 character line . . . . $3,295 PAR
Paragon with ET Speaks . . . . $3,395 PAR-S
Romeo 25, portable, 25 cps, single-sided, 40 character line $2,495 RB25
ET, desktop, 60 cps, interpoint (two-sided) 40 character line . . . . $3,795 ET
Juliet Classic, desktop, 55 cps, interpoint (two sided) $3,795 JB001

56 character line
Juliet PRO 60, 60 cps, interpoint 40 character line + sheet feed . . . . $4,095   JBPRO

Accessories and Software
Sound Cover (for Romeo) . . . . $125   RSS
Acoustical Sound Enclosure (top only)   . . . . $395   SETOP
(fits Romeo, Juliet, Paragon and ET embossers)
Full Acoustical Sound Enclosure (top and cabinet base)   . . . . $795   SEFUL
(fits Romeo, Juliet, Paragon and ET embossers)
Single sheet feeder for Paragon, ET, Romeo or Juliet   . . . . $300   SF
(allows Braille to be embossed on loose sheets; specify sheet feeder at
time of embosser order)

Final Edit Braille Paper, 11"x 11.5" $50/box   C1/O-0020
Final Edit Braille Paper, 8.5"x 11" 45/box   C1/O-0025
Duxbury Grade II Translator software for Windows   . . . . $595   Dux-WIN
Duxbury Grade II Translator for Macintosh   645   Dux-MAC
Duxbury Grade II Translator software for DOS/Windows 750   Dux-Dual
Monty (braille and large print software for Windows 95)   295   MONTY

Braille-n-Print
"Slimline" with portable snap-on base, parallel port* $1,295   BP3001
(Produces a print copy with Perkins brailler and a standard printer; the
only way to expand the capability of the Perkins brailler.)

Note: Parallel port is standard; serial option available at time of ordering for $100; required
for use with Apple printers.

P.I.A.F. (Pictures In A Flash)
Tactile Image Maker   . . . . $1,295   PIAF

Accessories
Swelltouch capsule paper, 8.5x11 in., 200/box $145
Swelltouch capsule paper, 11x11.5 in., 200/box   200
Swelltouch capsule paper, 11x17 in., 100/box   260

SPEECH PRODUCTS

Software
Jaws for Windows
(screen access software for Windows)   795   JAWS
Software Maintenance Agreement for JFW*   100
JAWS-NT (screen access for Windows NT)   1,495   JAWS-NT
Software Maintenance Agreement for JFW-NT* 200

outSPOKEN Ensemble (Windows screen reading software 795   OSE2.0
(Integrated speech & Grade 2 Braille output)
outSPOKEN Solo(Windows screen reading software; speech only . . . $695   OSS2.0
outSPOKEN for Macintosh 695   OS-MAC
KeySoft for Keynote GOLD synthesizer   550   KN2100A
(includes wordprocessor, spell check, scientific calculator, diary/calendar,
address list manager, and communications)

Keynote GOLD Multi-Media software speech 249   KNMM
Keynote GOLD Multilingual software speech 399   KN8010
Dolphin Supernova Reader Magnifier for Windows 95/98 875   DOLSN
Dolphin Supernova Reader Magnifier for Windows NT   1,435   DOLSN-NT
Dolphin Hal Screen Reader for Windows 95/98 575   DOLHAL
Dolphin Hal Screen Reader for Windows NT 925   DOLHAL-NT

Software Maintenance Agreement purchased after original order, add $50.
Site licenses available; call for information

Synthesizers
Keynote GOLD External Stand-alone Synthesizer $995   KN2020
(requires serial interface)
Keynote GOLD External Stand-alone Synthesizer, six languages 1,245   KN2020ML
Keynote GOLD Voice Card for laptop 1,150   KN2030
(requires a PCMCIA Type II slot; includes Windows'95 drivers and all languages.)

Languages in addition to English: French, Italian, Spanish, Dutch and German

DECtalk Express external synthesizer . . . . $1,195   ArkDEC
DECtalk internal synthesizer 1,195   ArkDECI
DECtalk Access 32 speech software (Sold to registered JFW users) . . 150   DECtalk

Accessories
Pigtail adaptor (for voice card to speakers/headphones only) $50   KS5002
SCSI Mini Adapter (connects SCSI devices to PC via PCMCIA 259   KN1470
Type II slot; appropriate with most laptop configurations)
Carrying case, laptop computer 75   KN3000

To use a Companion notetaker as a synthesizer, a null cable is required; specify computer
connection as 9 pin or 25 pin.

NOTETAKERS

Companion Personal Organizers and Notetakers

Keynote Companion Standard . . . . $1,995 KNCPB
(includes 4MB flash card, Keynote GOLD speech, KeySoft)
Keynote Companion Standard Plus   . . . . 2,245 KNCBP
(includes 4 MB flash card, Keynote GOLD speech, KeySoft plus disk drive)

Keynote Companion Complete . . . . $2,345 KNSCR
(includes 4 MB flash card, Keynote GOLD speech, KeySoft plus LCD screen)

Keynote Companion Deluxe (Complete model plus disk drive) . . . . . . 2,595 KNDLX
Keynote Companion Power User . . . . 3,195 KNPWR
(includes 20 MB flash card, Keynote GOLD speech, KeySoft, LCD
screen, disk drive, portable bubblejet printer)

Braille Companion

Braille Companion Standard . . . . $1,995 KNCPB
(includes 4MB flash card, forward & back translator, braille keyboard,
Keynote GOLD speech, KeySoft)

Braille Companion Standard Plus . . . . 2,245 KNCBP
(includes 4 MB flash card, forward & back translator, braille keyboard,
Keynote GOLD speech, KeySoft plus disk drive)

Braille Companion Complete . . . . 2,345 KNSCR
(includes 4 MB flash card, forward & back translator, braille keyboard,
 Keynote GOLD speech, KeySoft plus LCD screen)

Braille Companion Deluxe (Complete model plus disk drive) . . . . 2,595 KNDLX
Braille Companion Power User . . . . 3,195 KNPWR
(includes 20 MB flash card, forward & back translator, braille keyboard,
Keynote GOLD speech, KeySoft, LCD screen, disk drive, portable bubblejet printer)

Companion Accessories

External data/fax/modem $249 KN4500
Floppy disk drive for Companion Series II 395 KNCP35
Null modem cable* 9 pin to 9 pin, 6" 35 KN9000
Null modem cable* 9 pin to 25 pin, 6' 35 KN9500
AC Adapter . . . . .40 KNC-A
Upgrade to 8 MB ATA Card 100
Upgrade to 20 MB ATA Card 295
Canon Portable Bubblejet Printer 489 BJ10SX

SCAN AND READ--VISION

Kurzweil 1000 Software
Kurzweil 1000-D, V3.5 . . . . $1,295   OM1-D
Includes DECtalk Access 32 speech, industry leading OCR, 175,000 word dictionary, spell checker, unique scan/read/recognize feature, file management*

Kurzweil 1000-A, V3.5 1,095   OM1-A
Includes FlexTalk speech, industry leading OCR, 175,000 word dictionary, spell checker, unique scan/read/recognize feature, file management*

*17-key keypad and/or braille manual upon request at time of order.

Kurzweil 1000 V3.5 Competitive Upgrade** $595   OM1VPG
Kurzweil 1000-DEC V3.5 Competitive Upgrade** 795   OM1VPGX
Kurzweil 1000 Software Maintenance Agreement $129

**Competitive Upgrade: Accepted products are Bookwise, WYNN, and OpenBook. Front cover of the original manual is required for all upgrades.

Accessories
HP Scanner Model 5200 (parallel and USB) $365   HP5P
Travel Case with Wheels (holds scanner and notebook) 249   TCW

Call HumanWare for desktops, laptops and software tailored to specific needs. Software installation and system configurations quoted as "package price."

SCAN AND READ--LD

Advanced Reading System for persons with learning disabilities
Kurzweil 3000C Version 3.0 Color Scan/Read System $1,995   OMN3C
Includes OCR Engine for scanning of text and images
Kurzweil 3000 Software Maintenance Agreement Scan/Read 199   SMA3

Special Offer: Free scanner or Kurzweil 3000 Color Read Station; specify at the time of order.

Kurzweil 3000BW V. 3.0 Black/White Scan/Read System 1,095   OM3
Kurzweil 3000 Software Maintenance Agreement B/W S/R 149   SMAB
Kurzweil 3000 V3.0 Color Read Station 249   OMR
Kurzweil 3000 Software Maintenance Agreement Read Only 79   SMAR3
Kurzweil 1000/3000 Combo 2,495   OMCOMBO

Includes Kurzweil 3000 Scan/Read and Kurzweil 1000; specify DECtalk Access 32 or

Flextalk for the 1000 software

Kurzweil 3000 Software Maintenance Agreement Combo . . . . 299 SMAC
Kurzweil 3000 Learning Lab Pack . . . . 2,895 OMRLP
Includes one K3000 color scan/read, one scanner, and four read stations.
Kurzweil 3000 Software Maintenance Agreement Lab Pack . . . . 349 SMAL

textHELP! Read & Write
textHELP! Read & Write for Windows 95/98 or NT, single user   . . . $249
textHELP! Read & Write for Windows 95/98 or NT, 5 Lab pack   . . . 749
textHELP! Type & Talk for Macintosh   89

Site licenses available; call for pricing.

Lexia Software for Reading
Phonics Based Reading, Levels I, II and III, Stand Alone . . . . $375 LEX
Phonics Based Reading, Levels I, II and III, 5 Lab pack . . . . 790 LEXPK
Reading S.O.S., Strategies for the Older Student, Stand Alone . . . . $500 LEXSOS
Reading S.O.S., Strategies for the Older Student, 5 Lab pack   . . . . 1,050 LEXSOPK
Assess QRT, Quick Reading Tests, Stand Alone . . . . 150 LEXTT
Assess QRT, Quick Reading Tests, 5 Lab pack . . . . 359 LEXTPK

MAGNIFICATION

Electronic Magnifiers (CCTVs) . . . . PRICE ITEM NO.
Spectrum SVGA for computer access (base only) . . . . $3,095 55 OPSVGA
20" Monitor for Spectrum 1,335 M20C
17" Monitor for Spectrum 795 M17C
14" Monitor for Spectrum 495 M14C

ClearView 100, base only $1,295 OP100
ClearView 300, base with X-Y table, black & white 1,595 OP300
ClearView 317, black & white, 17" monitor 1,895 OP317
ClearView 500, base with X-Y table, color 2,695 OP500
ClearView 517, full color, 17" monitor 3,195 OP517
ClearView 517XL, full color plus feature pack 3,295 OP517XL

Liberty Portable Magnification System . . . . 2,750 LIBERTY

Magnification Software
Dolphin Lunar Screen Enlarger for Windows 95/98 . . . . 395 DOLLU
Dolphin Lunar Screen Enlarger for Windows NT . . . . 745 DOLLU-NT
Zoomtext Extra, Level I 395 ZX1
Zoomtext Extra, Level II 595 ZX2
MAGic . . . . 349 MAG

MAGic NT 995   MAG-NT

Deluxe Desktop Computers . . . . $2,595   DELUX
Includes mid-tower case with ATX power supply, Intel motherboard,
Intel PII 333Mhz processor with MMX, 128MB 100 Mhz SD-RAM,
6.8 GB hard drive, 32X CD-ROM, FDD, 2 serial ports, 2 USB ports,
1 parallel port, 1 mouse port, 1 keyboard port, built-in sound, 1 AGP slot,
4 PCI slots, 2 ISA slots, AGP video card with 4 MB, 104 key keyboard,
fax modem, mouse, 15" monitor, Windows 98.

Call HumanWare for desktops, laptops and software tailored to specific needs.
Software installation and system configurations quoted as "package price."

Accessories

Draft quality printer, both parallel/serial ports (dot matrix 9 pin) $255   LX-300
Ink jet printer (HP, color) 395   HP540
HP Scanner, Model 5200 (parallel and USB) 365   HPSJ
Monitor 17" with built-in speakers 595   M17C
Canon Portable Bubblejet Printer $489   BJ10SX
Canon Bubblejet Printer with Sheet Feeder 159   BJ20

TRAINING & SERVICE

Training (Not available in some areas.)

On-site training is available on most HumanWare products and special package systems.
Cost includes day rate plus travel and expenses. Contact your HumanWare representative to
discuss your training needs.

Training: . . . . $500 per day (6 hours), plus expenses
Installation and setup: . . . . $80 per hour, minimum 2 hours

Extended Service and Support Contracts
ALVA Braille Terminals*
    ABT20 - Portable $205
    ABT45 - Portable and Desktop 415
    ABT85 745
Braille Window*
    BW45P - Portable 400
    BW85D - Desktop 725
Mountbatten Brailler 335
Romeo 40 Braille Embosser 435
Paragon Braille Embosser 370
Braille-n-Print 130

P.I.A.F. Tactile Image Maker 125
KN2015 Internal desktop 8-bit card   130
KN2020 External stand-alone 155
KN2030 PCMCIA voice card 130
KNCP Companion Series II 260
KNCPB Braille Companion 260

*Above pricing for ALVA Braille Terminals and Braille Window refreshable displays is for the first year of extended service and support; call for pricing on subsequent year Service & Support Contracts.

Customers who choose to extend their original warranties at the time of original purchase will receive a 10% discount off the above Service & Support Contract prices!

Warranties
HumanWare warrants that equipment found defective through normal use within 12 months of the date of purchase will be repaired or replaced (at HumanWare's discretion) free of charge. All freight charges to HumanWare's office are borne by the owner; return freight to the owner will be borne by HumanWare.

Exceptions: All printers and scanners carry the manufacturer's standard warranty and will be serviced by the manufacturer's local service representative.

Kurzweil 1000 products carry a 1-year warranty from Kurzweil Educational Systems, Inc. (KESI). Kurzweil 3000 products are warrantied for 90 days. All warranty work is handled directly by KESI. Call 1-800-894-5374.

Batteries are excluded from warranties and extended warranties. HumanWare's warranty may not apply if equipment is not returned in original factory packing or is damaged in transit due to use of alternative or insufficient packing materials. Approved packing materials are available for purchase from HumanWare.

Shipping/Handling
Shipping and handling charges included. All shipments are sent by surface carrier. Call for extra charges for shipment by air. Shipping and handling include packing, handling, shipping and insurance in transit. No CODs.

Please Note
· VISA, MasterCard, Discover Card and American Express are accepted.
· All brand names are trademarks of their respective holders.

Representatives may be reached through HumanWare's toll free number: 800/722-3393

FINET COMMODITY CODE(S):
60014000000 - BRAILLE WRITERS AND PRINTERS

71092000000 - READING DEVICES (FOR THE VISION IMPAIRED)
84084000000 - VIDEO AND AUDIO SURVEILLANCE SYSTEMS (CLOSED CIRCUIT TV),
         ACCESSORIES, AND PARTS
90634000000- FREIGHT HANDLING/MATERIALS